

# 2010 4Q

# Results













Jan. 2011

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This material offers tentative figures of Samsung Engineering head office and its overseas branches that were not subject to independent auditor's review and intended as a comprehensive guide for investors. Samsung Engineering reserves the right to revise figures during audit. The audited figures of Samsung Engineering are slated to be announced as part of 2010 annual results on March 31 2011.

## 2010 Results

\* Consolidated Base

### YoY Performance

(KRW bn) **New Orders Gross Proft** Revenues 30.3%个 10.7%↓ 31.3%↑ 5,299.4 10,116.6 803.6 9,032.0 4,035.4 616.9 2009 2010 2009 2010 2009 2010 **Recurring Profit Operating Profit Net Profit** 29.4%↑ 34.4%↑ 34.3%↑ 421.1 451.3 332.2 335.8 325.4 247.4 2009 2010 2009 2010 2009 2010

## 2010 Results

(KRW bn)

Category	2010 Target 2010 Results		Achieved
New Orders	11,000.0	9,032.0	82.1%
Backlog	20,000.0	17,151.2	85.8%
Revenues	5,000.0	5,299.4	106.0%
Gross Profit	743.0	803.6	108.2%
Operating Profit	373.0	421.1	112.9%
Recurring Profit	420.0	451.3	107.5%

<sup>\*</sup> Consolidated Base

## **Financial Updates**



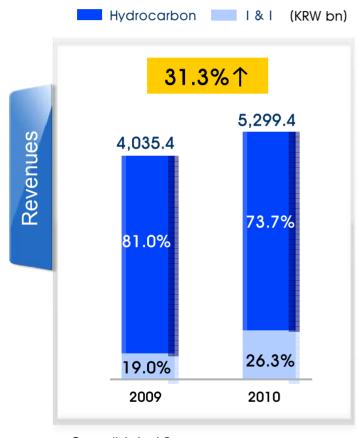
 Rapid increase of new orders in the I&I sector due to our quality services and regional diversification.

	2009	2010	YoY Growth	
Hydrocarbon	9,582.4	4,965.9	△48.2%	
I & I*	534.2	4,066.1	661.2%	
New Order Total	10,116.6	9,032.0	△10.7%	
Backlog	13,954.8	17,151.2	22.9%	

<sup>\* 1&</sup>amp;1: Industrial and Infrastructure

(KRW bn)

## **Financial Updates**



\* Consolidated Base

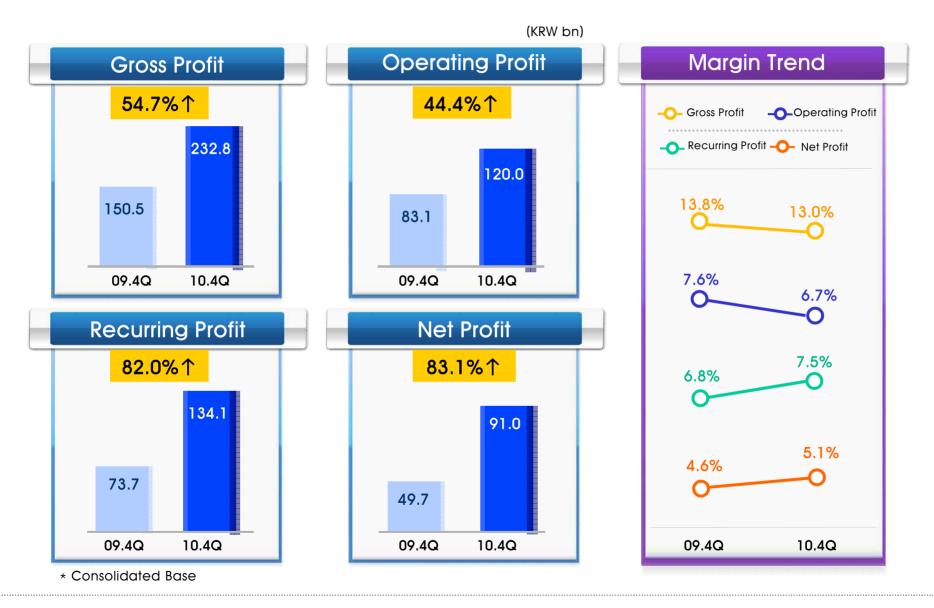
 31% increase in revenue due to the early recognition of abundant hydrocarbon backlogs and Samsung affiliated projects.

2009	2010	YoY Growth

Hydrocarbon	3,269.9	3,903.3	19.4%
I & I*	765.5	1,396.1	82.4%
Total	4,035.4	5,299.4	31.3%

\* I&I: Industrial and Infrastructure

## **Financial Updates**



# **Income Statement**



(KRW bn)

	200	09	2010		YoY
	HQ	Total	HQ	Total	(%)
Revenues	3,471.4	4,035.4	4,799.0	5,299.4	31.3%
Gross Profit	580.8	616.9	788.2	803.6	30.3%
Operating Profit	315.6	325.4	431.9	421.1	29.4%
Recurring Profit	336.2	335.8	479.5	451.3	34.4%
Net Profit	258.9	247.4	369.6	332.2	34.3%
GP Margin (%)	16.7	15.3	16.4	15.2	△0.1p
OP Margin (%)	9.1	8.1	9.0	7.9	△0.2p
RP Margin (%)	9.7	8.3	10.0	8.5	0.2p
NP Margin (%)	7.5	6.1	7.7	6.3	0.2p

## **Balance Sheet**

(KRW bn)

구분	2009	2010	YoY (%)
Total Assets	2,769.3	3,410.8	23.2%
Current Assets	2,305.3	2,710.0	17.6%
Fixed Assets	464.0	700.8	51.0%
<b>Total Liabilities</b>	2,006.3	2,448.4	22.0%
Current Liabilities	1,851.7	2,256.6	21.9%
Fixed Liabilities	154.6	191.8	24.1%
Total Capital	763.0	962.4	26.1%
Capital Stock	200.0	200.0	_
Capitals	56.3	56.3	_
Retained Earnings	682.4	938.8	37.6%
Capital Adjustment	△175.7	△232.7	_

<sup>\*</sup> Consolidated Base